





Blueprint Strategy
"Tools to Measure Co-operative
Performance & Impact"
CEARC – Saint Mary's University

22 May 2014

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Blueprint Strategy

Who is the Alliance?

What is the Blueprint?

How
do we
measure
the
Decade?



International Co-operative Alliance

The Alliance boasts member organisations in 100 countries around the world.

These members represent almost 1 billon individuals.



UN International Year of Co-operatives (IYC)

"rarely has the argument in favour of co-operatives looked stronger" International Year of Cooperatives



Blueprint for a Co-operative Decade







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The 2020 Vision

The "2020 Vision" aims for the co-operative form of business to become:

- The acknowledged leader in economic, social and environmental sustainability
- The model preferred by people
- The fastest growing form of enterprise

2020 VISION: BLUEPRINT FOR A CO-OPERATIVE DECADE IS UNASHAMEDLY AMBITIOUS.



Blueprint Pillars

Differentiators Identity

Participation

Identity

Sustainability

Inhibitors / **Facilitators** Legal Frameworks Capital



Blueprint Pillars

- 1 Elevate **participation** within membership and governance to a new level
- 2 Position co-operatives as builders of sustainability
- 3 Build the co-operative message and secure the co-operative **identity**
- 4 Ensure supportive **legal frameworks** for co-operative growth
- 5 Secure reliable co-operative **capital** while guaranteeing member control



Establishing the Tenets of Co-operative Governance



One University. One World. Yours.



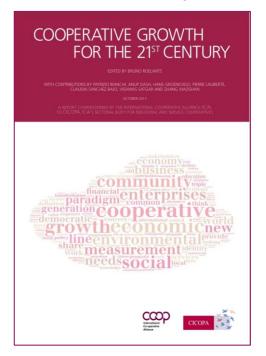


Sustainability – Founding Documents

Sustainability Scan



Co-operative Growth for the 21st Century







Co-operative Growth for the 21st Century – CICOPA

The seven think pieces of this report depict a worrying and rapidly changing world panorama



There is a need for new enterprises today, particularly enterprises based on people, sharing and participation.

What would such an environment look like? What would be its building blocks and what would be its impact on the concept of growth?

As we move further into the 21st century, we are faced with five mega challenges created by the crises-ridden, growth-driven paradigm:

- a. the green challenge
- **b.** the inclusion challenge
- **c.** the wellbeing challenge
- **d.** the moral challenge
- **e.** the (democratic) governance challenge

which, together, constitute the great "sustainability challenge"





Sustainability Advisory Group - Members











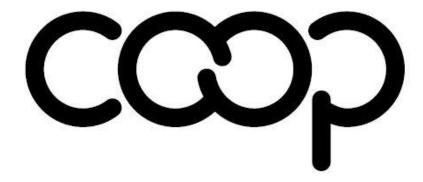




iCOOP 생형 iCOOP KOREA



Identity – Visual & Virtual Joint Strategy







www.identity.coop

To apply to use the global Co-operative Marque and a .coop domain please register below. Please tell us if you are:

already using a .coop domain

a co-operative or an ICA member not using a .coop domain



Why should we use the marque?





Marque on Social Media





Marque & Special Cases







The Marque on Co-operative Products







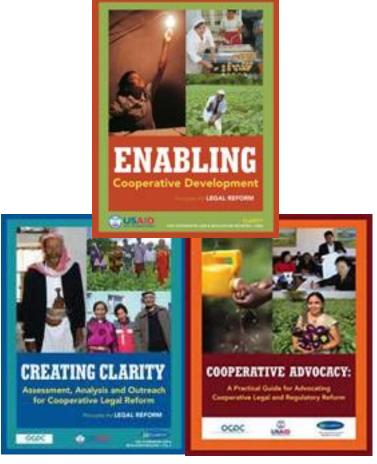
Guidance Notes for the Co-operative Principles





Legal Frameworks







Blue Ribbon Commission on Co-operative Capital





Survey on Co-operative Capital

Examines:

- Uses of/for
- Sources of
- Structures of
- Returns-on...

... co-operative capital

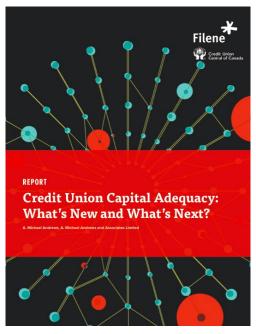
for:

start-up

&

expansion & growth...









What are our delimitations when it comes to capital?

Guest blog

Modern capitalism in crisis: The opportunity of our time

In our post-global financial crisis world, greater capital adequacy has become the new rallying cry for regulators of financial institutions everywhere. Financial cooperatives have found themselves caught up in and, in some cases, caught out by this development.



May 9, 2014: 0 Comments

"So perhaps what we need is a new paradigm for capital, not only in our conversation with regulators and the capitalist world, but also internally within the cooperative movement. It is not enough to juxtapose the cooperative's People philosophy against the commercial world's Profit orientation. We need to find new principles to effect the paradigm shifts from benefiting either solely shareholders or solely members only, to promoting the interests of all stakeholders; from just one "P" or either People or Profits, to an optimal relationship involving at least the two "P"s of People and Profit, such that People remain core but Profit is not anathema; and from short-term opportunism to long-term ICA's Blue Ribbon sustainability. The Commission on cooperative capital will make a start on this."

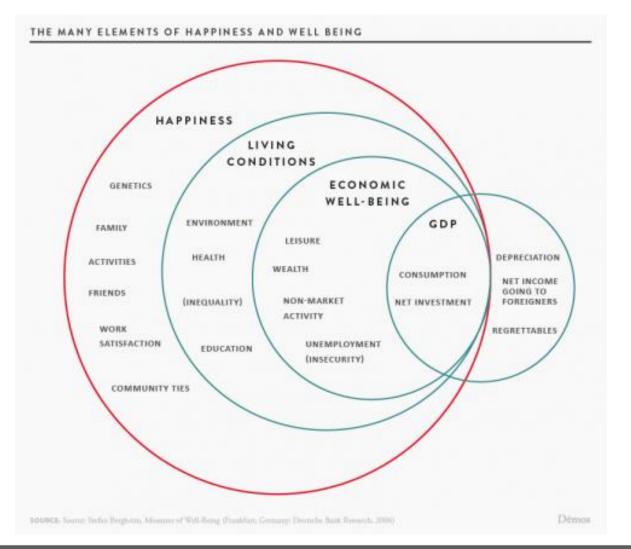
ICMIF Guest Blog, 9 May 2014







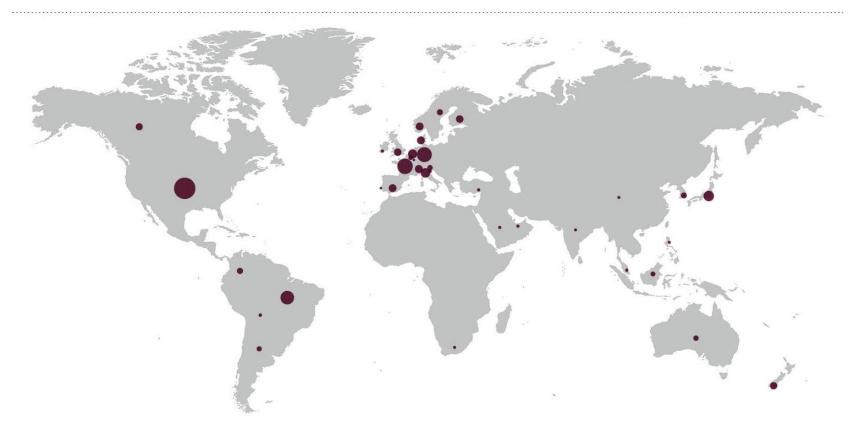
Measuring the right things?



Turnover on GDP per Capita

TOP300 BY TURNOVER ON GDP PER CAPITA

Top 300 co-operative and mutual organisations by turnover on GDP per capita



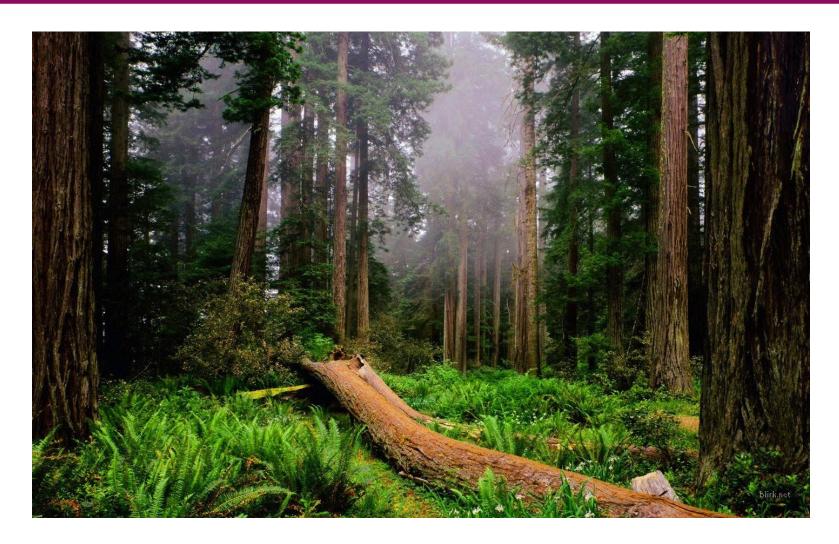


Measuring the Decade – Indicators & Metrics



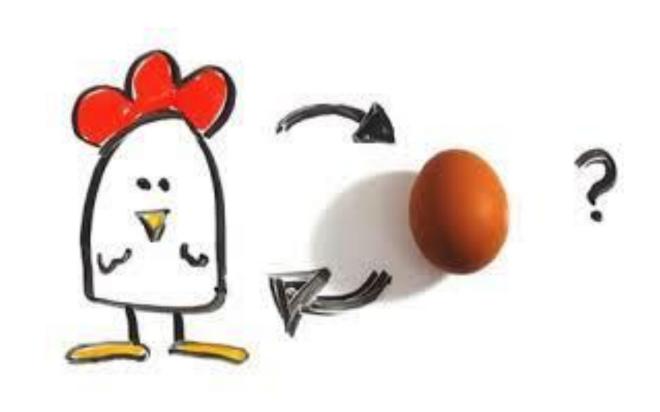


If a tree falls in the forest...? If a co-op has an impact...?





Chicken or the Egg? Measurement vs. Change?





How will we measure progress?

The "2020 Vision" aims for the co-operative form of business to become:

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Are these the right milestones on the way to 2020?

- 1 Elevate **participation** within membership and governance to a new level
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Aren't we "Drivers of Change"?

is highlighted in a recently published paper by Antonio Fici.38

service such as health and social

level therefore strengthens

"a body of literature should be built up to support arguments for the appropriate treatment of co-operatives"

accumulation of power in the

"one facet of the shifting tectonic plates of power at governmental leveluisathe growing importance of hands of a small elite, and a way interactive ways. and a like G20"

participation is comes tagains, the legitimacy and authority becoming one of the co-operative sector's most valuable assets"

• A mechanism or tool should be developed to evaluate national legal frameworks apple the length of the dated ways of previous generations which seem

The function of participation in a co-operative is also evolving

DRIVERS OF CHANGE

"co-operatives are making a crucial contribution towards the shift to a low carbon economy"

development of co-operatives, including taking measures

ways which are understood and appreciated.

"co-operatives contribute to the stock of a nation's 'social capital', in ways that investor-owned businesses do not"

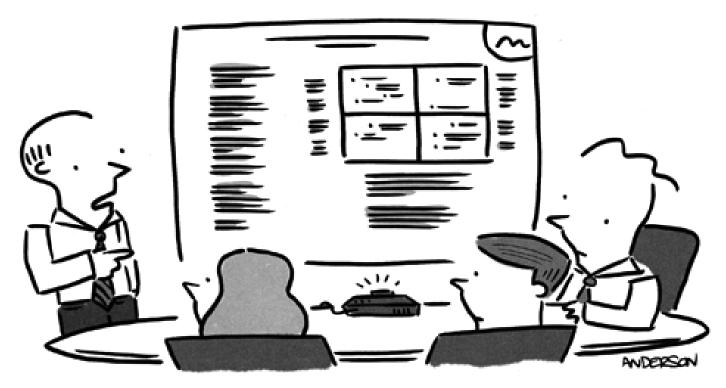


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Figuring out what that means...

@ MARK ANDERSON

WWW.ANDERTOONS.COM



"Thompson, I need you to redefine key metrics through dynamic optimization alignment. The rest of you, figure out what that means."







Hanan El-Youssef elyoussef@ica.coop

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